# SIHOII





The company's core business is represented by asynchronous and permanent magnet synchronous motors, servo motors and motor-drive packages, to offer maximum energy efficiency in the most diverse application sectors.

### PRODUCT RANGE OVERVIEW



THREE-PHASE MOTORS
FIRST IN ENERGY SAVING
LES LE4 CHARGY
SAVING



PACKAGED
PM MOTORS & DRIVES
1E4 1E5 : 713 ...



PM MOTORS WITH INTEGRATED DRIVES
IES2 PAivs



DIRECT DRIVE MOTORS WITH INTEGRATED DRIVE



SERVO MOTORS & DRIVES
TOP PERFORMANCE, REDUCED DIMENSIONS

EXIUS (EX)

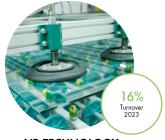


SMARTRIS
PACKAGED-DRIVE SYSTEM SOLUTION
FOR AGV

### APPLICATIONS OVERVIEW



HVAC/R Water pumps, pool pumps, heating, burners, refrigeration, ventilation, air treatment



AIR TECHNOLOGY
Air compressors, vacuum pumps, blowers



INDUSTRIAL MACHINERIES
Industrial machinery, packaging and labelling, plastic moulding, textile machinery



& ROBOTICS
Antropomorphic, Cartesians,
Collaboratives, Delta, Scara Robots



Yaw & Pitch drive, cooling and ventilation, hydraulics e Powerpacks, elevators and cranes



MATERIAL HANDLING
Conveyors,
automated warehouses, AGV

The Lafert Group consists of twelve branches in Europe, North America and Asia, including six production and sales units, and five sales offices.



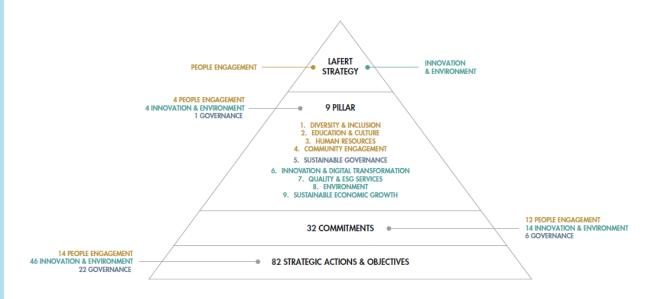
In 2023 Lafert strengthened itself as a Group: through an agreement, all the Italian companies (Lafert Servo Motors S.p.A., ICME S.p.A. and Lafert Servo Drives S.r.l.) were merged under the leadership of Lafert S.p.A., thus, simplifying internal relations.

Thanks to the strategic role assumed by Lafert in the PTC (Power Transmission & Control) division of the Sumitomo Group, the production area is booming:

during 2022 the new plant adjacent to the San Donà di Piave headquarters was inaugurated, and the agreement for the acquisition of a large area, over 67,000 m2, in front of the headquarters was concluded.



As evidence of the Group's commitment to sustainable development and strategic growth in favor of ESG (Environmental, Social and Governance) issues in business activities, in 2023 Lafert drafted the 2023-2026 Sustainability Plan, aimed at continuous monitoring of projects and results.



The combination of Innovation & Environment themes together with People Engagement one is the basis of the nine pillars that Lafert aims to pursue also through the Sustainable Governance policies and systems that regulate the processes and operations of the company.

### PEOPLE ENGAGEMENT

- 1. DIVERSITY & INCLUSION
- 2. EDUCATION & CULTURE
- 3. HUMAN RESOURCES
- 4. COMMUNITY ENGAGEMENT



### GOVERNANCE

5. SUSTAINABLE GOVERNANCE



### INNOVATION & ENVIRONMENT

- 6. INNOVATION & DIGITAL TRASFORMATION
- 7. QUALITY & ESG SERVICES
- 8. ENVIRONMENT
- 9. SUSTAINABLE ECONOMIC GROWTH



Lafert strongly believes that the definition of specific procedures aimed at regulating the management of the Group by creating added value is fundamental to pursue the responsible and sustainable success of the Company.

Added to this, the influence by the Sumitomo Group, which is highly sensitive to sustainable issues, has led Lafert to create, on a voluntary basis, the Sustainability Report, the Sustainability Plan and the Home-Work Travel Plan.

In March 2023, Lafert set up a Sustainability Committee and intends to raise awareness of sustainability themes within the Group through periodic newsletters and specific training courses, dealing with issues such as transparent governance, gender equality, discrimination, and inclusion, etc.



During 2023 Lafert undertook several projects for the acquisition of new certifications and the extension of existing certifications in the various Italian plants.

In 2023, the new Organization, Management and Control Model pursuant to Legislative Decree no. 231/2001 was approved, including also Noventa di Piave, Bologna and Fusignano plants.

The specific Suppliers' Code of Ethics has also been created and already signed starting from 2023.

In 2023, Lafert implemented the Whistleblowing system: an internal digital signaling system that guarantees high standards safety and security, allowing to report violations easily and anonymously.

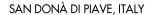


Lafert Group consists of six production units: four in Italy, one in Slovenia and one in China, with and extension of over 50,000 m<sup>2</sup>.

To these is added the acquisition of the over 67,000 m<sup>2</sup> area in front of the headquarters in San Donà di Piave which will be progressively built for a maximum of 33,891 m<sup>2</sup>.

### PRODUCTION FACILITIES







33000 m<sup>2</sup> Total area

Asynchronous Motors, PM Synchronous Motors



594 **Emplyees** 



Activity: Brushless Servo Motors,



2318 motors/day

Activity:

540K

motors/year







5500 m<sup>2</sup> Total area



219 **Emplyees** 



4200 m<sup>2</sup> Total area

FUSIGNANO, ITALY

Activity: Asynchronous Motors



65 Emplyees



Gearless Machines



893 motors/day 208K motors/year



949 motors/day

221K motors/year

### PRODUCTION FACILITIES





SEMPETER PRI GORICI, SLOVENIA



SUZHOU, CHINA

Activity: Brushless Servo Motors,

BOLOGNA, ITALY



800 m<sup>2</sup>



12 Emplyees



2000 m<sup>2</sup> Total area



76 **Emplyees** 



5500 m<sup>2</sup> Total area



84 **Emplyees** 



Activity: Servo Drives



20 drives/day 4600 drives/year



Activity: Windings for Asynchronous Motors



1374 windings/day

320K windings/year



Gearless Machines 266



motors/day

62K motors/year

### FOREIGN BRANCHES



### LAFERT MOTEURS SAS

St. Quentin Fallavier, France1996 | â 4100 K€



### LAFERT ELECTRIC MOTORS LTD.



### LAFERT GMBH



### LAFERT MOTORES ELECTRICOS S.L.U.

© Cuarte de Huerva, Spain 1994 | 6000 K€



### LAFERT NORTH AMERICA INC.





For its dimension, the Group performance is inevitably related to an accurate management of the production process, to a correct implementation of all phases of the production cycle and to a planned management of the tools and resources available, in particular the maintenance of the machinery fleet. Innovation and digitalization are the basis of the constant improvement of both the company's production capacity and its positioning in the market in terms of offered competitive advantage.



The R&D Department follows and anticipates the main market trends by designing and testing new and increasingly innovative solutions, especially in synergy with the other companies of the Sumitomo Group.

Over the last few years, it has activated several collaborations with Universities, Consortia and other Research Institutes.

As of December 31, 2023, the Lafert Group can count on one valid patent, two utility models and one design patent.









The success of Lafert Group is linked to the strong appreciation of the products by the market, influenced by the high quality and variety of the products offered, the high efficiency of the motors and the strong customization of the proposed solutions, perfectly adaptable to infinite fields of applications.

The Group adopts a co-engineering approach with the customer, developing a very strong relationship and mutual trust that favors fruitful and long-lasting collaborations.





### SALES BY APPLICATION



The quality, safety and reliability of Lafert motors are guaranteed by the ISO 9001: 2015 Certification -"Quality Management System" which covers all management processes, from design to shipment through the very important testing phase.



All motors produced are subjected to test and control at all stages of the production cycle, and to final testing before delivery to the customer.

For its products, Lafert has both **safety and efficiency certifications** to guarantee compliance with national, European and global directives.









## OMIC-FINANCIAL

## Revenues from sales and services in 2023 according to the reclassified income statement amounted to € 219 million.

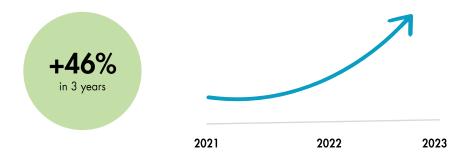
-3.4% vs 2022

Over € 225 million of economic value generated (-7.3% vs 2022) and over € 208 million of economic value distributed (-10.9% vs 2022).

Added value <sup>8</sup> (Values in k€)	2021	2022	2023
Revenues	198.641	237.970	219.904
Other income	1.146	3.144	4.998
Financial Income	1.610	2.329	784
Total Economic Value Generated	201.397	243.443	225.686
Operating costs	144.004	178.431	149.390
Remuneration of personnel	43.518	50.239	52.220
Remuneration of lenders	901	3.131	4.607
Remuneration of investors	0	0	0
Remuneration of the Public Administration	1.662	1.654	1.792
Charitable contributions	7	4	0
Total Economic Value Distributed	190.092	233.459	208.009
Economic Value Retained	11.305	9.974	17.677

### Lafert Group's investments in Research and Development projects almost reached € 3 million in 2023.

Research and Development expenses (Value in k€) °	2021	2022	2023
Research and development expenses	1.948	1.938	2.851





Lafert Group's workforce on 31 December 2023 amounted to 1.060 people, registering an increase of 2.7% compared to 2022.

93% of the workforce has on open-ended contract.

In relation to 2023, the company registered a positive turnover of 28.48% for under 30 men and 47.37% for under 30 women.





People growth is one of the most pursued corporate values, from the recruiting phase and throughout the stay in the company, as well as the well-being of people pursued through the organization of initiatives aimed at strengthening the link between the company and employees.

Lafert adopts **Smart Working** as a new approach to business organization, in which the individual needs of the worker are considered as complementary with those of the company.

In 2023, the company recognized all workers the maximum fringe benefit value according to the legislation in force, and almost were provided 3.600 hours of training to Group employees.

Toron of American 15	2023		
Type of training <sup>15</sup>	Hours	Employees	
General training	166	82	
Specific training	32	8	
Other	1.949	316	
Total	2.147	406	

Lafert Group adopts an Occupational Health and Safety Management System – ISO 45001:2018. This system is adopted and certified for the parent company Lafert S.p.A. and applicable to all other plants.

Data on accidents	2021	2022	2023
Number of deaths following work accidents	0	0	0
Number of work accidents with serious consequences (except deaths)	0	0	1
Number of work accidents	28	31	45
Hours worked	1.697.997	1.595.050	1.689.783
Rate of recordable work accidents16	3,30	3,89	5,44
Number of deaths derived from occupational disease	0	0	0

**During 2023, Lafert Group** undertook for the Italian companies the project to acquire the Gender **Equality Certification** pursuant to UNI/PDR 125:2022 and at the same time the issue of ISO 30415:2021 **Certification - Human Resources Management -**Diversity and Inclusion.



Lafert is aware that the development of high efficiency and high performance motors is not enough to reduce the impact on the environment and the territory. Therefore, it has started a series of improvement activities looking at internal processes and collaborations with partners and suppliers.



Lafert Group adopts the Environmental Management System according to the UNI EN ISO 14001: 2015 standard.

During 2023, Lafert created its second Home-Work Travel Plan including in the scope the Noventa di Piave plant.

A first photovoltaic system of 381,000 KWh/year has been installed in the new plant in San Donà di Piave, and in 2023 the installation of an additional 247,000 KWh/year system is planned at the Noventa di Piave plant.

The project to replace petrol and diesel company cars with plug-in models has continued in 2023.

## Lafert adopts a virtuous mechanism for managing emulsified water that allows the collected water to be reused in the production process.

Water withdrawal by source by type (in mega-litres)	2021	2022	2023		
Third party water resources – water providers (total) - water mains					
Of which freshwater	15,82	10,45	12,41		
Of which other types of water	-				
Total water withdrawal	15,82	10,45	12,41		

In 2023, a project was launched to analyze and study the life cycle of Lafert products in collaboration with the University of Trento, which will lead to the identification of areas for improvement with a view to increasing the sustainability of the Group's business model.



